

Marketing		
S.No	Code	Title
1	MKT 702	Advertising
2	MKT 704	Entrepreneurial Marketing
3	MKT 709	Product and Brand Management
4	MKT 711	Strategic Services Marketing
5	MKT 713	Strategic Marketing
6	MKT 715	Product Strategy & Management
7	MKT 717	Management of Distribution Channels
8	MKT 718	Marketing in the International Environment
9	MKT 721	Developing Research Skills in Marketing
10	MKT 724	Marketing Ethics
11	MKT 726	Relationship marketing
12	MKT 727	B2B Marketing

Finance		
S.No	Code	Title
1	FIN706	Derivatives
2	FIN707	Entrepreneurial Finance
3	FIN708	International Financial management
4	FIN709	Investment Analysis
5	FIN711	Money & capital Markets
6	FIN712	Security Analysis & Portfolio Management
7	FIN713	Risk Management
8	FIN717	Advanced Corporate Finance
9	FIN718	Cases in Financial Strategy
10	FIN719	Mergers and Acquisitions
11	FIN721	Behavioural Finance
12	FIN726	Financial Engineering
13	FIN728	Enterprise Risk Mangement
14	FIN729	Financial Intermediation
15	FIN730	Monetary Theory an Poliacy
16	FIN731	Real Estate Investment
17	FIN732	Issues in Fiancial Reporting
18	FIN734	Finance Theory
19	FIN736	Management Accounting and Control
20		Financial Modeling & Risk Analysis

Management & HR		
S.No	Code	Title
1	MGT701	Compensation Planning & Administration
2	MGT703	Corporate Governance
3	MGT704	Entrepreneurial Management
4	MGT705	International Entrepreneurship
5	MGT707	Labor Management Relations in a Changing Environment
6	MGT708	Leadership and Art of Management
7	MGT710	Mergers and Acquisitions
8	MGT712	Negotiation & Conflict Management
9	MGT713	Organization Development and Change Management
10	MGT714	Performance & Compensation Management
11	MGT715	Personnel Training & Development
12	MGT716	Recruitment Selection & Induction
13	MGT718	Strategic Human Resource Management
14	MGT719	Supply Chain Management
15	MGT720	Total Quality Management
16	MGT721	Re-Engineering & Change Management
17	MGT723	Advanced Managerial Communication
18	MGT724	Managing Innovation Process
19	MGT725	Managing Corporate Culture
20	MGT726	Managing Organization
21	MGT727	Developing Management Skills
22	MGT728	Public Sector Management
23	MGT729	Leading People and Organizations
24	MGT730	International Management and Organizations
25	MGT733	Organizational behaviour and Theory
26	MGT734	Seminar in Organizational Behaviour
27	MGT739	Contemporary Management:Challenges and issues
28	MGT743	HRM in Multinationals
29	MGT744	Issues in HRM
30	MGT747	Current Topics in Organisational Behavior
31	MGT748	Critical Thinking about Behavioral Research
32	MGT749	Qualitative Research Methods in Management
33	MGT750	Reading,Doing and publishing Research in OB
34	MGT751	Group Behavior and Processes
35	MGT752	Trust, Psychological contracts and Organizational Justice
36	MGT753	Challenges in HRM
37	MGT754	Human Resources in Public Sector

Technology Management		
1	TM701	Technology Development and Innovation
2	TM702	Enterprise Resource Management
3	TM703	Data Warehousing and Management
4	TM704	Telecom Management
5	TM705	System Development Management
6	TM706	System Security Management
7	TM707	Total Quality Management
8	TM708	Project Management
9	TM710	Knowledge Management
10	TM713	Management of Technology
11	TM714	Technology Entrepreneurship
12	TM715	Marketing Technology
13		E-Business